

Which of the following industry categories best describes the type of business your company is engaged in?																			
		Region														Cluster			
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other									High	Middle	Low
Engineering and Construction	13%	17%	14%	13%	16%	18%	9%	11%									15%	11%	15%
Food and Beverage	6%	3%	4%	9%	4%	10%	7%	8%									8%	5%	6%
Financial	6%	10%	8%	5%	7%	2%	6%	4%									6%	8%	4%
Manufacturing	20%	14%	19%	19%	25%	16%	16%	28%									17%	23%	18%
Retail	18%	15%	14%	15%	11%	24%	24%	21%									16%	18%	20%
Service	24%	29%	24%	27%	25%	22%	25%	19%									25%	23%	26%
Wholesale and Distribution	12%	11%	17%	13%	13%	8%	14%	9%									13%	13%	11%
As you think about the current business or economic conditions in New York as compared to six months ago, would you say they are considerably better, a little better, about the same, a little worse, or considerably worse?																			
		Region							Industry							Cluster			
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	
Considerably better	1%	2%	1%	0%	0%	4%	1%	1%	1%	3%	1%	0%	0%	1%	0%	3%	0%	0%	
A little better	20%	22%	20%	20%	21%	8%	24%	18%	25%	17%	24%	14%	16%	22%	25%	60%	11%	0%	
About the same	42%	44%	43%	46%	42%	38%	36%	43%	39%	38%	54%	45%	46%	42%	34%	36%	66%	16%	
A little worse	28%	28%	24%	27%	32%	38%	24%	29%	25%	33%	19%	33%	25%	27%	29%	0%	22%	57%	
Considerably worse	9%	4%	12%	6%	5%	12%	15%	9%	10%	9%	1%	8%	13%	8%	11%	0%	1%	27%	
Looking forward from today through next year, that is, the entire 2013 year, how would you describe your expectations for the economy in New York?																			
		Region							Industry							Cluster			
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	
Considerably better	2%	4%	2%	2%	1%	4%	1%	3%	2%	9%	0%	1%	1%	3%	2%	8%	1%	0%	
A little better	27%	32%	26%	34%	33%	14%	26%	25%	24%	32%	29%	28%	24%	31%	28%	76%	18%	1%	
About the same	33%	32%	32%	30%	32%	26%	35%	34%	30%	25%	39%	37%	34%	31%	33%	16%	60%	11%	
A little worse	26%	24%	23%	28%	25%	40%	24%	27%	31%	23%	29%	25%	27%	24%	26%	1%	20%	54%	
Considerably worse	11%	7%	17%	5%	9%	16%	14%	12%	14%	12%	4%	10%	14%	11%	11%	0%	1%	34%	
Now thinking specifically about your industry, how would you describe the current business or economic conditions in New York as compared with six months ago?																			
		Region							Industry							Cluster			
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	
Considerably better	1%	3%	2%	0%	2%	2%	2%	1%	3%	1%	1%	0%	0%	2%	3%	5%	0%	0%	
A little better	17%	19%	14%	19%	17%	12%	16%	20%	22%	19%	14%	15%	18%	16%	18%	57%	6%	0%	
About the same	39%	43%	41%	40%	42%	38%	37%	36%	38%	38%	54%	40%	36%	38%	39%	36%	65%	8%	
A little worse	32%	27%	30%	38%	34%	34%	31%	35%	27%	29%	27%	36%	33%	35%	29%	2%	27%	63%	
Considerably worse	10%	8%	14%	4%	6%	14%	15%	9%	10%	13%	3%	8%	12%	10%	11%	0%	1%	29%	
And looking forward from today through the next year, how would you describe your expectations for your industry here in New York?																			
		Region							Industry							Cluster			
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	
Considerably better	3%	3%	1%	2%	3%	4%	4%	4%	3%	7%	0%	2%	1%	4%	4%	10%	1%	0%	
A little better	25%	33%	19%	31%	27%	18%	23%	23%	23%	35%	26%	21%	26%	25%	26%	71%	15%	0%	
About the same	34%	29%	37%	34%	34%	38%	35%	35%	32%	30%	36%	45%	32%	28%	36%	18%	60%	14%	
A little worse	27%	28%	27%	27%	27%	30%	23%	28%	25%	23%	37%	25%	25%	30%	26%	1%	24%	52%	
Considerably worse	11%	8%	16%	5%	9%	10%	15%	11%	16%	4%	1%	8%	15%	13%	8%	0%	1%	34%	

Now thinking specifically about your company, what are your expectations for revenue through the year 2013? Do you believe your revenue will...?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Grow substantially	2%	2%	3%	1%	1%	2%	2%	2%	3%	1%	1%	2%	1%	1%	3%	5%	1%	0%
Grow moderately	34%	40%	32%	35%	37%	16%	35%	33%	21%	42%	46%	39%	29%	34%	36%	67%	34%	7%
Stay about the same	35%	36%	34%	40%	31%	46%	32%	35%	37%	28%	37%	35%	34%	36%	35%	27%	45%	28%
Decrease moderately	24%	18%	26%	20%	30%	32%	24%	24%	31%	25%	16%	19%	30%	21%	24%	1%	19%	49%
Decrease substantially	5%	4%	5%	5%	2%	4%	7%	7%	8%	4%	0%	4%	6%	7%	1%	0%	1%	15%
Refused	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Again as you consider your company and your existing customer base, do you expect to realize additional revenue from your existing customers, about the same revenue from your existing customers as you currently realize or less revenue from your existing customers than you currently do?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Additional revenue	19%	24%	23%	20%	20%	14%	13%	18%	14%	25%	21%	25%	12%	19%	22%	41%	17%	4%
About the same revenue	50%	52%	43%	55%	40%	50%	54%	51%	48%	54%	66%	46%	53%	45%	50%	56%	59%	32%
Less revenue	31%	24%	33%	24%	40%	36%	32%	32%	38%	22%	13%	29%	35%	36%	28%	3%	23%	65%
Refused	0%	0%	0%	1%	0%	0%	1%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Continuing to focus on your company, please think quickly about profitability. Between today and the end of the calendar year 2013 do you expect your profits to grow substantially, grow moderately, stay about the same, decrease moderately or decrease substantially?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Grow substantially	2%	2%	3%	1%	0%	2%	1%	3%	3%	0%	0%	3%	1%	2%	1%	4%	1%	1%
Grow moderately	25%	34%	25%	25%	27%	10%	26%	19%	18%	30%	43%	26%	18%	24%	28%	50%	25%	3%
Stay about the same	35%	29%	29%	37%	35%	44%	35%	38%	31%	29%	40%	39%	34%	36%	31%	37%	40%	25%
Decrease moderately	32%	28%	36%	34%	34%	34%	28%	31%	37%	33%	17%	26%	38%	31%	34%	8%	31%	51%
Decrease substantially	7%	7%	7%	4%	4%	10%	9%	9%	12%	7%	0%	5%	9%	8%	5%	1%	2%	20%
Refused	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	1%
Businesses and the executives that direct them strive to enhance profitability in many ways. Through which of the following strategies do you plan to MOST enhance your firm's profitability over the next year?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Market/Demand growth	36%	45%	34%	43%	28%	30%	40%	32%	33%	35%	39%	38%	31%	40%	37%	58%	34%	21%
Cost reduction	36%	29%	33%	31%	47%	54%	29%	40%	42%	30%	30%	34%	43%	32%	33%	20%	33%	52%
Price increase	13%	10%	15%	12%	12%	8%	14%	14%	13%	26%	10%	10%	15%	10%	14%	10%	15%	12%
New technology	8%	10%	11%	6%	7%	6%	8%	8%	5%	3%	14%	14%	3%	10%	9%	6%	11%	7%
Other	5%	5%	5%	7%	6%	2%	6%	4%	6%	1%	7%	4%	6%	5%	6%	4%	5%	6%
No Response	2%	1%	2%	1%	1%	0%	4%	2%	1%	4%	0%	1%	2%	3%	1%	1%	1%	3%

Please indicate which of the following are major areas of concentration for your firm now and through 2013. Please check all that apply.

	Total	Region							Industry							Cluster		
		Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Expansion of existing markets	55%	59%	56%	55%	64%	50%	50%	52%	55%	57%	64%	64%	42%	53%	57%	64%	56%	46%
Growth in existing products	49%	46%	52%	47%	56%	42%	48%	48%	29%	48%	66%	57%	52%	44%	56%	54%	55%	36%
Entry into new markets	33%	31%	32%	40%	30%	18%	37%	33%	34%	42%	26%	46%	21%	31%	33%	38%	34%	28%
Internal restructuring	32%	38%	33%	27%	33%	36%	32%	32%	35%	35%	24%	25%	36%	36%	33%	26%	31%	40%
New product lines	31%	31%	32%	32%	30%	24%	29%	33%	12%	41%	23%	43%	35%	23%	44%	36%	32%	27%
Technology innovation	26%	29%	29%	21%	26%	26%	26%	27%	19%	19%	43%	32%	20%	30%	23%	32%	25%	24%
Acquisition of new businesses	11%	13%	11%	17%	10%	8%	9%	8%	9%	16%	17%	10%	8%	12%	12%	12%	13%	9%
Construction of new locations	8%	9%	6%	12%	7%	10%	10%	6%	14%	19%	6%	4%	7%	8%	4%	10%	8%	6%
Other	5%	6%	3%	4%	4%	6%	7%	6%	5%	10%	4%	5%	8%	4%	2%	3%	4%	9%
No response	2%	1%	2%	3%	2%	4%	3%	3%	2%	1%	1%	2%	2%	3%	1%	2%	2%	2%

Please indicate which of the following is the MAIN area of concentration for your company now and through 2013.

	Total	Region							Industry							Cluster		
		Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Expansion of existing markets	28%	32%	24%	31%	26%	32%	23%	31%	35%	33%	30%	29%	19%	27%	31%	36%	26%	24%
Growth in existing products	24%	19%	26%	19%	31%	22%	25%	24%	14%	22%	31%	24%	30%	22%	26%	26%	27%	18%
Entry into new markets	12%	15%	12%	14%	10%	6%	12%	9%	18%	4%	7%	14%	7%	12%	12%	11%	12%	12%
Internal restructuring	11%	15%	15%	7%	9%	10%	10%	11%	12%	10%	7%	6%	17%	12%	10%	6%	10%	18%
New product lines	9%	5%	12%	8%	8%	12%	9%	8%	5%	10%	0%	11%	11%	7%	14%	8%	9%	9%
Technology innovation	6%	4%	4%	5%	8%	6%	9%	5%	3%	4%	13%	7%	5%	8%	1%	4%	6%	6%
Acquisition of new businesses	3%	3%	2%	6%	2%	2%	3%	2%	2%	1%	6%	2%	2%	3%	3%	3%	2%	3%
Construction of new locations	2%	3%	2%	4%	2%	4%	4%	1%	5%	7%	1%	1%	2%	3%	0%	3%	2%	2%
Other	3%	4%	2%	2%	2%	4%	4%	4%	3%	6%	4%	4%	4%	2%	1%	2%	2%	6%
No response	3%	1%	1%	3%	3%	2%	4%	4%	3%	1%	0%	2%	3%	4%	2%	1%	3%	3%

Do you intend to invest between today through 2013 in any fixed assets for your firm designed to meet growing demand, reduce costs or enhance productivity?

	Total	Region							Industry							Cluster		
		Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Yes	50%	50%	55%	45%	56%	42%	47%	53%	40%	49%	50%	59%	46%	51%	52%	64%	52%	37%
No	38%	37%	38%	43%	33%	46%	42%	35%	50%	36%	43%	29%	42%	36%	42%	27%	38%	49%
Not sure	11%	13%	7%	13%	11%	12%	11%	12%	10%	14%	7%	12%	12%	13%	6%	9%	10%	14%

(If investing in fixed assets) What is the main way you expect to finance those assets?

	Total	Region							Industry							Cluster		
		Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Internally generated funds	56%	53%	59%	67%	56%	52%	45%	60%	55%	50%	89%	57%	55%	55%	49%	51%	60%	56%
Borrow from a financial institution	35%	38%	31%	28%	33%	38%	43%	33%	42%	29%	6%	36%	33%	35%	46%	38%	32%	35%
Private equity	3%	4%	4%	2%	3%	5%	3%	3%	2%	9%	0%	2%	3%	5%	1%	3%	3%	3%
Not sure	6%	5%	6%	4%	8%	5%	8%	5%	2%	12%	6%	5%	8%	6%	4%	7%	4%	6%

Now thinking about the people that work for your company, do you intend to substantially increase, moderately increase, remain about the same or decrease your workforce between today and the end of 2013?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Substantially increase	0%	1%	1%	0%	0%	0%	1%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	1%
Moderately increase	22%	29%	26%	24%	23%	8%	18%	19%	24%	19%	27%	27%	12%	24%	21%	42%	21%	6%
Remain about the same	61%	54%	58%	58%	62%	70%	64%	64%	56%	64%	64%	61%	67%	57%	62%	54%	67%	58%
Decrease	15%	15%	13%	16%	15%	20%	16%	16%	20%	13%	9%	11%	20%	17%	13%	3%	11%	33%
Refused	1%	1%	2%	2%	0%	2%	2%	1%	1%	3%	0%	0%	0%	1%	4%	0%	1%	2%
Now thinking about other challenges that your company faces, which of the following are you concerned with. Check all that apply.																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Health care costs	79%	81%	79%	79%	78%	74%	77%	81%	82%	77%	73%	80%	81%	73%	88%	74%	78%	85%
Governmental regulation	70%	64%	70%	69%	73%	72%	69%	74%	74%	67%	80%	66%	76%	67%	68%	52%	71%	83%
Taxation	68%	64%	67%	73%	64%	74%	67%	72%	75%	67%	54%	69%	83%	55%	72%	54%	71%	76%
Adverse economic conditions	65%	59%	67%	66%	69%	66%	60%	69%	70%	51%	69%	70%	67%	61%	65%	57%	64%	74%
Energy costs	49%	46%	42%	45%	44%	56%	50%	59%	55%	65%	17%	43%	62%	44%	51%	51%	44%	55%
Rising supplier costs	44%	41%	40%	45%	43%	48%	42%	49%	42%	75%	9%	54%	51%	32%	46%	44%	43%	45%
Cash flow	39%	38%	39%	23%	39%	42%	47%	41%	41%	48%	21%	33%	47%	40%	36%	40%	37%	40%
Existing U.S. competition	25%	25%	27%	23%	36%	22%	25%	23%	23%	25%	27%	32%	19%	22%	34%	25%	31%	19%
Human resources	23%	27%	24%	22%	23%	26%	21%	20%	16%	25%	19%	22%	19%	32%	20%	28%	22%	19%
Global political instability	22%	24%	22%	21%	21%	16%	20%	23%	16%	28%	21%	31%	22%	13%	25%	22%	22%	21%
Risk management	21%	26%	19%	17%	27%	22%	16%	20%	24%	16%	46%	13%	16%	27%	14%	20%	21%	20%
Ability to obtain suitable financing	14%	13%	15%	9%	15%	10%	18%	16%	14%	14%	9%	12%	17%	15%	15%	16%	12%	15%
Foreign competition	13%	10%	13%	12%	15%	12%	11%	17%	4%	12%	3%	39%	9%	4%	11%	15%	13%	13%
Availability of equity financing	9%	11%	6%	6%	12%	8%	12%	8%	11%	10%	3%	6%	10%	10%	8%	8%	9%	10%
Other	4%	6%	4%	4%	4%	2%	5%	4%	6%	4%	1%	4%	3%	7%	1%	3%	4%	7%
Which of the challenges you selected are you MOST concerned with?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Governmental regulation	24%	25%	23%	27%	24%	24%	22%	24%	29%	22%	50%	15%	19%	27%	24%	16%	25%	30%
Adverse economic conditions	22%	24%	21%	29%	22%	18%	20%	21%	23%	13%	19%	26%	24%	20%	24%	27%	21%	20%
Taxation	12%	10%	14%	11%	12%	20%	13%	11%	7%	10%	13%	13%	16%	12%	10%	6%	10%	19%
Health care costs	12%	10%	13%	9%	13%	12%	12%	14%	8%	16%	1%	11%	13%	14%	14%	12%	11%	12%
Cash flow	8%	8%	8%	3%	4%	10%	12%	7%	13%	7%	0%	4%	10%	9%	6%	10%	9%	5%
Existing U.S. competition	5%	4%	7%	2%	12%	4%	5%	2%	5%	9%	6%	5%	3%	4%	6%	5%	7%	2%
Rising supplier costs	4%	1%	4%	2%	1%	4%	6%	4%	0%	9%	1%	7%	3%	2%	4%	7%	3%	2%
Foreign competition	3%	3%	3%	3%	3%	0%	1%	5%	2%	0%	0%	10%	2%	0%	2%	4%	3%	2%
Energy costs	3%	4%	2%	3%	3%	2%	3%	5%	4%	4%	0%	2%	3%	3%	5%	4%	4%	2%
Ability to obtain suitable financing	2%	3%	1%	3%	1%	0%	3%	0%	1%	1%	3%	1%	2%	1%	2%	2%	1%	2%
Risk management	1%	2%	1%	1%	2%	0%	1%	0%	1%	0%	6%	0%	0%	1%	1%	1%	1%	1%
Global political instability	1%	0%	2%	2%	0%	4%	2%	2%	2%	4%	0%	1%	2%	1%	1%	2%	2%	1%
Human resources	1%	2%	2%	2%	2%	0%	1%	1%	2%	1%	1%	1%	0%	2%	1%	1%	2%	1%
Availability of equity financing	0%	1%	1%	0%	1%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	1%	0%	0%
Other	2%	3%	1%	2%	2%	2%	3%	1%	3%	3%	0%	1%	1%	3%	1%	1%	2%	2%

How important is it to you and your company that you actively give back to your community through charitable giving, sponsorships, volunteering or other programs? Is it very important, somewhat important, not very important or not at all important?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very important	46%	46%	39%	49%	46%	48%	42%	51%	42%	46%	56%	34%	52%	54%	39%	51%	45%	43%
Somewhat important	43%	45%	48%	39%	42%	40%	43%	41%	47%	45%	39%	48%	41%	35%	47%	40%	45%	42%
Not very important	6%	5%	7%	8%	10%	10%	6%	4%	5%	6%	3%	12%	3%	6%	4%	6%	6%	7%
Not at all important	5%	3%	6%	3%	3%	2%	9%	3%	5%	1%	3%	4%	4%	4%	9%	3%	4%	7%
Refused	0%	1%	0%	1%	0%	0%	1%	0%	0%	1%	0%	1%	0%	0%	1%	0%	0%	1%

How satisfied are you with the efforts you and your company have made over the last year to give back to your community through charitable giving, sponsorships, volunteering or other programs? ? Are you completely satisfied, somewhat satisfied, not very satisfied or not at all satisfied?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Completely satisfied	42%	45%	39%	45%	44%	40%	40%	44%	45%	45%	50%	37%	46%	42%	39%	39%	44%	43%
Somewhat satisfied	44%	46%	50%	45%	43%	42%	42%	41%	42%	42%	44%	46%	41%	46%	44%	52%	42%	41%
Not very satisfied	10%	7%	7%	8%	8%	10%	15%	11%	8%	9%	6%	11%	12%	8%	12%	8%	11%	10%
Not at all satisfied	3%	1%	4%	1%	4%	6%	4%	4%	5%	3%	0%	3%	1%	3%	5%	2%	3%	5%
Refused	1%	1%	0%	2%	0%	2%	1%	0%	0%	1%	0%	2%	0%	0%	1%	0%	1%	1%

Thinking specifically about New York and the relationship between the state government and businesses like yours, overall would you say the government of the State of New York is doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Excellent	1%	0%	1%	1%	0%	0%	1%	1%	0%	1%	0%	0%	0%	1%	0%	2%	0%	0%
Good	9%	13%	6%	9%	6%	6%	9%	9%	9%	10%	14%	7%	9%	9%	6%	21%	7%	1%
Fair	33%	41%	29%	30%	39%	26%	37%	28%	33%	36%	44%	26%	33%	33%	35%	44%	37%	18%
Poor	56%	43%	63%	58%	53%	68%	52%	60%	58%	49%	41%	63%	58%	54%	56%	30%	54%	80%
Don't know	2%	3%	1%	3%	2%	0%	2%	2%	1%	3%	0%	3%	0%	3%	2%	2%	2%	2%

Of the following, what would you like to see the Governor and Legislature of New York focus on? [Please check all that apply.]																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Spending Cuts	73%	64%	77%	78%	76%	76%	69%	72%	64%	78%	84%	80%	78%	61%	76%	58%	75%	81%
Income Tax Reform	57%	61%	55%	63%	58%	48%	54%	55%	56%	51%	51%	57%	61%	52%	63%	48%	60%	59%
Business Development Incentives	47%	50%	45%	39%	53%	34%	53%	48%	47%	58%	41%	46%	47%	47%	48%	55%	47%	41%
Infrastructure Development	36%	53%	32%	27%	36%	42%	38%	32%	52%	39%	33%	32%	31%	35%	33%	53%	33%	25%
Ethics Reform	35%	44%	31%	30%	33%	50%	35%	31%	32%	28%	46%	32%	37%	34%	37%	34%	34%	35%
Increasing State Revenues through consumer oriented taxes	8%	8%	8%	5%	11%	10%	10%	8%	9%	10%	4%	7%	6%	9%	11%	10%	7%	9%
(Vol) Reducing regulations	5%	4%	4%	2%	7%	6%	4%	7%	5%	1%	3%	7%	3%	6%	5%	2%	5%	7%
(Vol) Workers compensation reform	2%	1%	3%	2%	2%	2%	1%	2%	5%	0%	0%	4%	0%	0%	3%	1%	3%	1%
Other	18%	17%	15%	20%	19%	28%	19%	19%	19%	18%	13%	17%	18%	23%	14%	17%	16%	23%

Of those, which SINGLE area would you most like to see the Governor and Legislature focus on?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Spending Cuts	40%	25%	47%	53%	35%	42%	34%	43%	28%	40%	51%	46%	46%	32%	43%	28%	40%	49%
Income Tax Reform	18%	24%	16%	17%	16%	14%	20%	16%	16%	16%	20%	15%	20%	16%	22%	15%	20%	17%
Business Development Incentives	14%	11%	13%	9%	19%	8%	21%	15%	11%	22%	13%	17%	14%	14%	13%	20%	14%	11%
Infrastructure Development	9%	16%	7%	6%	10%	4%	9%	7%	22%	0%	3%	5%	6%	11%	9%	17%	7%	4%
Ethics Reform	5%	8%	4%	4%	6%	10%	4%	4%	5%	4%	7%	3%	4%	9%	3%	7%	5%	4%
Increasing State Revenues through consumer oriented taxes	1%	3%	1%	2%	1%	2%	2%	1%	1%	3%	0%	1%	2%	2%	1%	2%	1%	1%
(Vol) Reducing regulations	2%	2%	2%	1%	3%	4%	1%	3%	3%	1%	0%	3%	2%	3%	1%	1%	2%	4%
(Vol) Workers compensation reform	1%	1%	1%	0%	1%	0%	1%	1%	1%	0%	0%	1%	0%	0%	1%	0%	2%	0%
Other	10%	11%	8%	8%	10%	16%	10%	9%	14%	12%	6%	8%	6%	14%	6%	10%	9%	10%
How confident are you in the ability of the government of the State of New York to improve the business climate for businesses like yours here in New York over the next year? Are you																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very confident	2%	1%	2%	2%	3%	2%	2%	2%	1%	3%	0%	2%	1%	3%	1%	5%	1%	0%
Somewhat confident	21%	35%	13%	23%	22%	16%	24%	17%	22%	28%	23%	16%	20%	24%	21%	43%	20%	4%
Not very confident	46%	39%	45%	45%	48%	46%	46%	48%	43%	43%	54%	51%	41%	42%	50%	43%	51%	41%
Not at all confident	31%	24%	40%	30%	27%	36%	29%	33%	34%	25%	23%	31%	37%	31%	28%	10%	27%	55%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
And thinking about the efforts of the federal government, overall would you say the federal government is doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed?																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Excellent	1%	1%	1%	0%	0%	0%	0%	1%	1%	0%	0%	0%	0%	1%	0%	2%	0%	0%
Good	5%	9%	6%	3%	3%	6%	5%	4%	4%	9%	6%	4%	4%	6%	5%	12%	4%	1%
Fair	20%	31%	12%	17%	25%	16%	20%	18%	15%	24%	20%	15%	16%	28%	19%	32%	23%	5%
Poor	73%	59%	79%	77%	69%	76%	75%	76%	78%	66%	72%	79%	79%	64%	73%	52%	71%	94%
Don't know	1%	1%	2%	2%	3%	2%	1%	1%	2%	1%	1%	1%	0%	1%	2%	1%	1%	1%
How confident are you in the ability of the federal government to improve the business climate for businesses like yours here in New York over the next year? Are you																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very confident	1%	2%	2%	1%	0%	0%	1%	1%	1%	3%	0%	1%	0%	2%	0%	3%	1%	0%
Somewhat confident	13%	19%	12%	9%	13%	8%	16%	12%	7%	18%	13%	11%	11%	20%	11%	30%	11%	2%
Not very confident	41%	45%	36%	44%	47%	58%	37%	38%	47%	42%	38%	39%	37%	41%	45%	45%	46%	31%
Not at all confident	44%	33%	50%	46%	41%	34%	47%	48%	43%	37%	49%	48%	51%	38%	43%	20%	42%	67%
Refused	0%	1%	1%	1%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	1%	1%	0%	0%

For each of the following national proposals indicate whether you support it or oppose it? - Repeal the Health Care Reform Legislation																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	70%	57%	69%	73%	64%	72%	72%	76%	76%	69%	75%	71%	77%	57%	72%	47%	72%	85%
Oppose	23%	33%	25%	23%	28%	16%	21%	16%	17%	24%	19%	20%	17%	34%	20%	41%	21%	10%
No opinion	8%	10%	6%	5%	8%	12%	8%	8%	7%	7%	6%	8%	6%	9%	8%	12%	7%	4%
For each of the following national proposals indicate whether you support it or oppose it? - Pass a Balanced Budget Constitutional Amendment																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	80%	73%	81%	85%	81%	94%	76%	79%	82%	75%	80%	79%	88%	75%	75%	66%	83%	86%
Oppose	11%	15%	9%	9%	14%	6%	11%	11%	7%	12%	16%	13%	5%	14%	12%	22%	9%	5%
No opinion	10%	13%	10%	5%	6%	0%	13%	11%	10%	13%	4%	8%	7%	11%	13%	12%	8%	9%
For each of the following national proposals indicate whether you support it or oppose it? - Increase Federal Spending on Infrastructure																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	48%	62%	42%	41%	50%	52%	50%	45%	67%	45%	39%	38%	41%	56%	45%	70%	44%	36%
Oppose	34%	27%	39%	36%	36%	30%	26%	39%	22%	43%	51%	38%	37%	28%	36%	19%	33%	47%
No opinion	18%	11%	19%	23%	14%	18%	24%	16%	10%	12%	10%	24%	22%	16%	20%	11%	23%	17%
For each of the following national proposals indicate whether you support it or oppose it? - Reduce the Corporate Income Tax Rates																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	74%	71%	78%	66%	73%	70%	76%	76%	78%	64%	77%	77%	79%	65%	78%	60%	78%	80%
Oppose	16%	18%	12%	20%	13%	18%	17%	15%	10%	22%	14%	14%	13%	23%	13%	29%	11%	11%
No opinion	10%	11%	10%	14%	14%	12%	8%	9%	12%	13%	9%	10%	8%	12%	9%	11%	11%	9%
For each of the following national proposals indicate whether you support it or oppose it? - Lessen Corporate Income Tax Deductions																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	36%	37%	35%	38%	42%	28%	33%	38%	35%	39%	48%	38%	31%	35%	38%	39%	37%	34%
Oppose	46%	49%	43%	45%	42%	46%	47%	47%	51%	46%	33%	43%	52%	45%	42%	45%	44%	49%
No opinion	18%	14%	22%	17%	17%	26%	20%	15%	14%	15%	19%	19%	17%	20%	20%	16%	20%	18%
For each of the following national proposals indicate whether you support it or oppose it? - Extend Unemployment Benefits																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	12%	26%	8%	4%	14%	8%	14%	8%	10%	9%	7%	11%	8%	21%	9%	22%	9%	7%
Oppose	79%	67%	85%	82%	75%	80%	75%	84%	83%	82%	84%	81%	82%	71%	78%	64%	81%	87%
No opinion	9%	7%	6%	14%	11%	12%	11%	8%	7%	9%	9%	9%	10%	8%	13%	13%	10%	6%

For each of the following national proposals indicate whether you support it or oppose it? - Enact a Temporary Reduction in Employer Payroll Taxes																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
<b>Support</b>	55%	60%	54%	51%	59%	58%	61%	49%	66%	57%	43%	47%	62%	56%	50%	54%	54%	57%
<b>Oppose</b>	30%	27%	30%	32%	27%	30%	24%	36%	22%	27%	43%	35%	22%	30%	36%	30%	28%	32%
<b>No opinion</b>	15%	13%	16%	17%	14%	12%	15%	15%	12%	16%	13%	19%	15%	13%	14%	15%	17%	11%
For each of the following national proposals indicate whether you support it or oppose it? - Increase the Income Taxes Paid by Those Earning over \$250,000 a year																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
<b>Support</b>	39%	46%	33%	30%	47%	34%	37%	41%	31%	49%	29%	36%	37%	47%	39%	62%	36%	25%
<b>Oppose</b>	53%	46%	59%	63%	49%	52%	54%	49%	60%	36%	64%	54%	54%	46%	56%	28%	56%	68%
<b>No opinion</b>	8%	8%	8%	7%	4%	14%	9%	9%	10%	15%	7%	10%	9%	6%	5%	10%	8%	7%
For each of the following national proposals indicate whether you support it or oppose it? - Increase exploration and development of domestic sources of energy																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
<b>Support</b>	89%	88%	93%	84%	90%	92%	88%	91%	89%	91%	90%	91%	91%	88%	87%	86%	89%	92%
<b>Oppose</b>	4%	6%	4%	5%	5%	2%	5%	3%	5%	6%	3%	4%	2%	6%	5%	6%	4%	3%
<b>No opinion</b>	6%	6%	4%	10%	5%	6%	8%	6%	6%	3%	7%	6%	7%	6%	8%	8%	6%	5%
For each of the following national proposals indicate whether you support it or oppose it? - Cap Annual Increases in Federal Regulatory Spending at Zero Dollars																		
	Region								Industry							Cluster		
	Total	Albany	Buffalo	Rochester	Syracuse	Binghamton	Hudson Valley/ Westchester	Other	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
<b>Support</b>	68%	62%	72%	73%	67%	78%	66%	66%	65%	69%	67%	73%	79%	59%	67%	51%	69%	80%
<b>Oppose</b>	12%	17%	10%	9%	12%	8%	11%	15%	13%	9%	13%	10%	5%	19%	15%	26%	9%	5%
<b>No opinion</b>	20%	22%	17%	19%	21%	14%	23%	19%	22%	22%	20%	18%	16%	23%	18%	23%	22%	15%