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Monthly New York State Consumer Confidence Index including Gas and Food Analysis

For Immediate Release: Wednesday, September 3, 2008

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For PDF of release, data summary, or trend analysis, visit <a href="www.siena.edu/sri/august08cci">www.siena.edu/sri/august08cci</a>

# Willingness to Spend Rebounds: NY Index Approaches Nation's Home Buying Plans Highest since September '07 Future Outlook Brightens for Most; Upstate Lags

Lower Gas Prices Ease Consumer Burden

**Loudonville, NY** - New York State consumer confidence increased 4.8 points in August, while the nation's confidence increased 1.8 points, according to the latest poll by the Siena (College) Research Institute (SRI). At 58.2, New York's overall consumer confidence is 4.8 points below the nation's\* 63.0 confidence level.

August, 2008	The	New York			New York	Metro	Upstate
Consumer Confidence:	Nation*	State	points		State	NYC	NY
Overall	63.0(1.8)	58.2(4.8)	4.8		58.2(4.8)	61.1(6.4)	51.9 (1.5)
Current	71.0(-2.1)	58.0(3.4)	13.0		58.0(3.4)	58.8(3.8)	55.4(1.9)
Future	57.9(4.4)	58.4(5.8)	-0.5		58.4(5.8)	62.5(8.0)	49.6(1.2)

() reflects the point change from previous month. \*National data compiled by the U. of Michigan

In August, buying plans were up for: *cars/trucks*, 0.8 points to 8.5%; *computers*, 1.1 points to 10.8%; *furniture*, 1.5 points to 14.3%; and *homes*, 2.1 points to 4.7%. Buying plans were down for: *major home improvements*, 0.2 points to 15.1%.

"Overall consumer confidence moved significantly upwards this month" according to Dr. Douglas Lonnstrom, professor of statistics and finance at Siena College and SRI Founding Director. "With New York City residents, seniors and upper income residents feeling more optimistic and home buying plans nearly doubling this month, we may have begun climbing out of the depths. Despite looking up a steep economic hill, more New Yorkers today think they will be better off next summer than those that believe they will backslide over the coming year."

Each month since January 1999, the SRI survey establishes a Consumer Confidence index number for New York State consumers. This index number allows a direct comparison of New Yorkers to all Americans ("the nation") as surveyed by the University of Michigan's Consumer Sentiment index. The SRI survey measures *current* and *future* consumer confidence, which combined provides the *overall* consumer confidence. SRI further looks at confidence in New York State by region (metro New York City and Upstate), age, income, gender and party.

Consumer Conf	Consumer Confidence in New York State (index numbers):												
	August 2008												
(Groups listed	in descending o	rder by <i>Overall</i>	<b>CCI Rating</b> )										
	Overall	Current	Future										
Republicans	65.8(5.0)	70.1(6.8)	63.0(3.9)										
Under Age 55	60.0(3.4)	61.0(4.5)	59.4(2.7)										
Men	60.8(4.8)	61.0(2.2)	60.6(6.3)										
Higher income	61.4(6.3)	61.8(3.4)	61.1(8.0)										
Metro NYC	61.1(6.4)	58.8(3.8)	62.5(8.0)										
New York State	58.2(4.8)	58.0(3.4)	58.4(5.8)										
Democrats	56.3(3.5)	53.1(-1.1)	58.4(6.6)										
Age 55+	56.8(6.0)	55.7(2.2)	57.4(8.2)										
Women	55.3(4.5)	54.2(3.4)	56.0(5.1)										
Upstate NY	51.9(1.5)	55.4(1.9)	49.6(1.2)										
Lower income	53.4(3.7)	50.8(2.6)	55.0(4.4)										

#### **Gas and Food Prices Analysis**

Seventy-one percent of all New Yorkers say that current gasoline prices are having a very serious or somewhat serious impact on their financial condition. At the same time, 73% of state residents indicate that the amount of money they spend on groceries is having either a very serious or somewhat serious impact on their finances. Six out of every ten state residents say that both gasoline and food prices are having either a somewhat or very serious impact on their finances.

"The serious impact of gas and food prices is down from July's sobering figure but with nearly three-fourths of all citizens and even two-thirds of higher income residents reporting financial stresses, the problem is still quite serious," according to Dr. Lonnstrom.

The following chart shows the percentage of New York State residents by income, political party, age, location and gender that report a hardship from 1) gasoline prices, 2) food prices, and 3) both gas and food prices.

Se	Seriousness of Gas and Food Prices: Percentage of NY'ers 2008													
	Total percent by category indicating a somewhat or very serious problem.													
		Gasoline	1		Food		Both	n Gas and	Food					
	Aug 08 July 08 June 08		Aug 08	July 08	June 08	Aug 08	July 08	June 08						
Upstate NY	79%	79%	75%	74%	80%	69%	67%	73%	61%					
Lower Income	76%	81%	81%	79%	87%	84%	66%	77%	74%					
Under age 55	75%	80%	79%	71%	83%	73%	63%	74%	66%					
Women	73%	81%	73%	78%	84%	77%	64%	75%	67%					
Democrats	72%	76%	76%	77%	83%	75%	62%	68%	64%					
New York State	71%	78%	74%	73%	81%	72%	60%	71%	62%					
Age 55+	69%	76%	71%	73%	79%	72%	58%	69%	62%					
Men	69%	75%	74%	67%	77%	68%	57%	67%	60%					
Higher Income	68%	76%	71%	67%	76%	64%	55%	67%	57%					
Metro NYC	67%	77%	73%	72%	81%	74%	57%	69%	65%					
Republicans	65%	80%	74%	61%	76%	73%	50%	72%	64%					

In order to track consumers' sense of the seriousness with which gas and food prices are affecting their household budget, SRI begins this month to compute and publish the "Gas and Food Impact Seriousness Index." In this index, a score of 100 would be generated within any group if equal percentages of respondents said that gas and food were having a somewhat or very serious impact on their finances as compared to those that said those prices were either having 'not a very' or 'not at all' a serious impact. Any index score above 100 indicates growing concern over gas and food prices, while a score under 100 would indicate that concerns over gas and food are lessening. The following chart shows the Gas and Food Impact Seriousness Index for the last three months.

Gas and I	Food Impact Sei	riousness In	dex
	August 2008	July 2008	June 2008
Lower Income	156	170	166
Upstate NY	154	161	145
Women	153	166	151
Democrats	149	161	152
Under age 55	146	164	153
New York State	145	159	147
Age 55+	144	156	144
Metro NYC	141	158	149
Men	137	153	144
Higher Income	136	152	136
Republicans	127	156	147

The SRI survey of Consumer Confidence was conducted in August 2008 by random telephone calls to 623 New York State residents over the age of 18. As consumer confidence is expressed as an index number developed after statistical calculations to a series of questions, "margin of error" does not apply. Buying plans, which are shown as a percentage based on answers to specific questions, do have a margin of error of  $\pm$  3.9 points. For more information or comments, please call Dr. Douglas Lonnstrom, Siena College professor of finance and statistics and SRI Founding Director, at 518-783-2362 (office) or 518-456-6073 (home). Survey cross-tabulations and buying plans can be found at www.siena.edu/sri/august08cci

## Siena Research Institute Summary Consumer Confidence Index New York State

			Results	of randor	n phone p	oll of 623	3 New Yo	ork State	residents	in Augu	st 2008.				
	Jan-99	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07			Mar-08		May-08	Jun-08	Jul-08	Aug-08	Diff
Nation*														_	
ICS*	103.9	83.4	83.4	80.9	76.1	75.5	78.4	70.8	69.5	62.6	59.5	56.4	61.2	63.0	1.8
ICC*	116.8	98.4	97.9	97.6	91.5	91.0	94.4	83.8	84.2	77.0	71.7	67.6	73.1	71.0	-2.1
ICE*	95.7	73.7	74.1	70.1	66.2	65.6	68.1	62.4		53.3	51.7	49.2	53.5	57.9	4.4
102	00				00.2	00.0		02		00.0	0	.0.2	00.0	0.10	
NYS															
ICS	101.2	73.8	74.4	71.9	69.5	69.0	64.9	62.4	56.8	55.0	55.7	52.6	53.4	58.2	4.8
ICC	111.4	80.7	80.3	80.3	78.1	76.9	72.8	65.6		58.0	60.3	56.9	54.6	58.0	3.4
ICE	94.6	69.3	70.6	66.4	64.0	63.9	59.9	60.3		53.1	52.8	49.9		58.4	5.8
ICE	94.0	09.5	70.0	00.4	04.0	03.9	39.9	00.3	55.5	55.1	52.0	49.9	32.0	30.4	5.6
Matra NVC															
Metro NYC	405.0	70.0	70.0	74.4	70.4	70.0	05.0	00.4	50.0	50.0	50.4	54.4	547	04.4	0.4
ICS	105.9	76.2	73.8	74.1	70.4	70.3	65.6	63.4	58.8	56.8	58.1	54.4	54.7	61.1	6.4
ICC	113.6	82.2	78.8	80.0	77.3	77.2	72.0	66.3	63.7	58.4	61.0			58.8	3.8
ICE	100.9	72.3	70.6	70.3	65.9	65.9	61.6	61.6	55.7	55.7	56.2	52.6	54.5	62.5	8.0
Outside Metro N															
ICS	96.1	69.9	75.4	67.7	67.7	66.3	63.3	60.3	53.1	51.3	50.8	49.8	50.4	51.9	1.5
ICC	108.7	78.8	83.4	81.5	79.6	76.1	74.7	65.2	58.4	57.6	58.4	56.1	53.5	55.4	1.9
ICE	88.1	64.2	70.3	58.9	60.1	60.0		57.2	49.6	47.2	46.0	45.8		49.6	1.2
Democrat															
ICS	107.8	68.8	74.7	73.1	68.5	69.8	62.5	62.1	54.4	54.4	54.4	52.5	52.8	56.3	3.5
ICC	117.4	74.7	80.3	80.3	75.8	77.0	68.2	65.2	59.9	58.4	55.7	55.4	54.2	53.1	-1.1
ICE	101.7	65.0	71.0	68.4	63.7	65.1	58.9	60.1	50.9		53.5	50.6		58.4	6.6
ICE	101.7	65.0	71.0	00.4	03.7	03.1	36.9	60.1	50.9	31.0	55.5	50.6	31.0	36.4	0.0
Danishliaan															
Republican	00.0	07.0	00.0	70.0	70.4	74.0	70.0	00.4	00.5	50.0	00.0	54.7	00.0	05.0	
ICS	96.6	87.3	80.3	78.8	79.1	71.2	73.3	69.1	62.5	59.0	60.0	51.7	60.8	65.8	5.0
ICC	109.1	98.5	88.3	86.8	89.4	77.7	81.9	73.9	72.0	61.0	68.2	57.3		70.1	6.8
ICE	88.5	80.0	75.2	73.7	72.5	67.0	67.9	65.9	56.5	57.7	54.8	48.2	59.1	63.0	3.9
Age < 55															
ICS	105.6	79.7	76.5	77.9	75.4	77.5	68.2	64.3	60.6	58.1	58.5	54.7	56.6	60.0	3.4
ICC	116.3	84.5	81.5	83.4	85.6	85.2	74.3	63.3	67.1	60.3	63.7	58.4	56.5	61.0	4.5
ICE	98.8	76.6	73.2	74.4	68.9	72.5	64.2	65.0		56.7	55.2	52.3		59.4	2.7
Age > 55															
ICS	96.3	68.2	72.5	67.0	64.5	63.1	62.2	60.6	53.4	52.5	53.7	51.4	50.8	56.8	6.0
ICC	105.3	77.7	79.2	78.1	71.6	71.1	71.6	66.7	57.3	56.1	57.6	55.7	53.5	55.7	2.2
ICE	90.5	62.0	68.1	59.9	59.9	58.0		56.7	50.9		51.1	48.7	49.2	57.4	8.2
ICE	90.5	02.0	00.1	59.9	39.9	36.0	36.2	36.7	50.9	50.1	31.1	40.7	49.2	37.4	0.2
Mala													-		
Male	400 7	75.0	77.0	711	70.0	70.0	00.0	04.0	FO 1	F0 7	F0 F		F0 0	20.0	4.0
ICS	100.7	75.9	77.9	74.1	73.9	73.0	68.8	64.9	58.1	58.7	58.5	55.6	56.0	60.8	4.8
ICC	110.6	83.4	83.4	81.1	85.3	81.6	76.6	69.4	64.4	61.8	64.1	62.2	58.8	61.0	2.2
ICE	94.4	71.0	74.4	69.6	66.7	67.5	63.7	62.0	54.0	56.7	55.0	51.4	54.3	60.6	6.3
Female															
ICS	101.9	72.2	71.0	69.5	65.1	65.2	60.9	59.9	55.6	51.1	53.1	49.8		55.3	4.5
ICC	112.1	78.8	77.3	79.2	71.3	72.5	69.4	62.2	59.5	54.2	56.5	51.2	50.8	54.2	3.4
ICE	95.4	67.9	66.9	63.3	61.1	60.5	55.5	58.4	53.1	49.2	50.9	48.9	50.9	56.0	
	Jan-99														
Income <\$50,00															
ICS	95.7	67.3	65.6	65.1	60.5	63.8	60.5	58.2	54.1	53.7	52.2	47.7	49.7	53.4	3.7
ICC	106.5	72.0	71.3	71.3	65.6	64.6		56.9			55.0		48.2	50.8	2.6
ICE	88.8	64.2	62.0	61.1	57.2	63.3			53.5		50.4				
	00.0	07.2	02.0	01.1	01.2	55.5	30.9	33.1	55.5	57.0	50.4	70.2	50.0	33.0	7.4
Income \$50,000-	. her						-		-	-			<del>                                     </del>		-
	,	70.0	04.0	77.3	74.4	72.8	67.4	GE O	EO C	EE O	58.4	EE 4	EE A	64.4	6.0
ICS	107.8	79.3	81.0				67.4	65.2	59.6			55.1	55.1	61.4	6.3
ICC	117.8	87.9	88.3	88.3	85.3	85.2	77.3	71.6		62.2	65.6			61.8	
ICE	101.4	73.7	76.4	70.3	67.4	64.9	61.1	61.1	54.8	51.8	53.8	50.9	53.1	61.1	8.0

<sup>\*</sup> National Index compiled by University of Michigan

Siena Res	earch Ins	stitute																
New York	State Su	rvey																
Statewide	Monthly	Consume	er Confid	dence														
Tracking S																		
Results of							ts in Aug	ust, 200	8, margii	n of erro	r +/-3.9.							
Conducted	by the S	Siena Res	search Ir	nstitute,	, Loudon	ville, NY.												
Please che																		
OVERALL	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Jul-08	Aug-08	Diff
Car/Truck																		
Yes	15.3	13.9	13.4	12.7	9.2	12.1	12.6	10.3	9.9	8.5	10.1	10.1	10.6	8.5	10.1	7.7	8.5	
No	80.6	83.7	83.9	85.5		83.7	85.2	86.5	88.3	88.3	87.3	87.3	85.5	89.2	87.6	90.3	90.0	
Not Sure	4.0	2.4	2.7	1.8	4.0	4.2	2.3	3.2	1.8	3.2	2.6	2.6	3.9	2.3	2.3	2.0	1.4	-0.6
Computer																		
Yes	16.8	13.4	16.1	11.8	11.6	13.1	12.7	12.6	15.5	11.7	11.1	14.6	11.6	10.8	11.9	9.7	10.8	1.1
No	78.5	80.6	77.9	81.1	80.8	81.3	81.3	81.5	77.9	82.3	82.3	79.5	81.8	84.7	83.6	85.3	84.8	-0.5
Not Sure	4.7	6.0	6.0	7.1	7.6	5.6	6.0	6.0	6.6	5.9	6.6	5.9	6.6	4.5	4.4	4.9	4.5	-0.4
Furniture																		
Yes	22.7	19.2	23.1	16.9	15.3	17.1	18.0	18.5	17.8	18.3	17.4	15.9	14.8	16.8	16.1	12.8	14.3	1.5
No	71.0	74.2	69.8	75.0	74.6	76.3	76.5	76.3	78.4	76.7	78.1	79.6	78.9	78.4	79.0	81.3	79.1	-2.2
Not Sure	6.3	6.6	7.1	8.1	10.1	6.6	5.5	5.2	3.8	5.0	4.5	4.5	6.3	4.8	4.9	5.9	6.6	0.7
Home																		
Yes	5.3	5.3	5.6	4.2	4.2	5.0	3.5	4.4	4.3	3.1	4.0	4.0	3.7	3.7	2.5	2.6	4.7	2.1
No	91.3	91.8	91.3	92.6	91.0	92.1	93.4	94.2	92.5	94.2	92.3	93.6	92.6	94.7	95.7	94.3	93.1	-1.2
Not Sure	3.4	2.9	3.1	3.2	4.8	2.9	3.1	1.5	3.2	2.7	3.7	2.4	3.7	1.6	1.8	3.1	2.2	-0.9
Major Hom	l Impro	/omont																
	21.0	20.6	20.5	16.8	15.1	16.1	17.2	17.6	16.0	15.4	15.4	17.8	17.9	16.9	14.8	15.3	15.1	-0.2
Yes No	73.2	74.5	74.2	75.2	78.4	76.9	77.9	76.5	78.2	78.5	78.0	75.4	74.5		80.1	78.9	79.3	0.4
	5.8	4.8	5.3	8.1	6.4	6.9		6.0		6.1	6.6		74.5	5.3		5.9	79.3 5.6	
Not Sure	ე.ნ	4.0	ა.ა	0.1	0.4	0.9	4.0	0.0	ე.ბ	0.1	0.0	0.7	1.0	ე.ა	ე.∠	5.9	5.0	-0.3

9/2/2008 1:01 PM BuyingPlans (7)

#### Siena Research Institute - August 2008, 623 completes +/- 3.9%

Gasoline prices affect us all to different degrees. Would you say that gasoline prices are having ...

		Party			GENDER			Reg	ion		AGE		Income	
				Ind./				NYC						
	Total	Dem	Rep	Other	M	F	NYC	Suburbs	Metro	Upstate	18-54	55+	<\$50,000	>\$50,000
very serious	35.3%	40.4%	21.2%	38.1%	32.0%	38.8%	35.8%	34.9%	34.1%	37.8%	35.4%	34.7%	48.7%	24.0%
somewhat serious	35.8%	31.2%	43.8%	36.3%	37.0%	34.5%	30.2%	39.9%	33.2%	41.3%	39.4%	33.9%	27.4%	43.9%
not very serious	14.0%	11.2%	21.9%	12.4%	18.0%	9.8%	12.8%	14.8%	14.5%	12.9%	14.6%	13.8%	9.4%	17.6%
not at all serious	12.7%	15.8%	10.9%	10.2%	11.7%	13.7%	17.7%	8.9%	15.2%	7.5%	9.8%	14.3%	12.8%	12.8%
don't know	1.1%	0.4%	2.2%	1.3%	0.6%	1.6%	1.5%	0.8%	1.7%	0.0%	0.4%	1.7%	0.9%	1.0%
no opinion	1.1%	1.2%	0.0%	1.8%	0.6%	1.6%	1.9%	0.6%	1.4%	0.5%	0.4%	1.7%	0.9%	0.6%

And now thinking about food prices and the amount of money you spend on groceries for your household. Would you say that current food prices are having ...

S	•			<i>,</i> , ,						,		<u> </u>		
			Party			GENDER		Reg	ion		AGE		Income	
				Ind./				NYC						
	Total	Dem	Rep	Other	M	F	NYC	Suburbs	Metro	Upstate	18-54	55+	<\$50,000	>\$50,000
very serious	33.5%	37.3%	21.9%	36.3%	28.5%	38.8%	37.7%	30.4%	34.6%	31.3%	30.3%	35.0%	47.4%	20.8%
somewhat serious	39.0%	39.6%	39.4%	38.1%	38.9%	39.1%	35.1%	41.9%	37.2%	42.8%	40.6%	38.3%	31.2%	46.2%
not very serious	17.5%	13.1%	27.0%	16.8%	21.5%	13.4%	16.6%	18.2%	17.8%	16.9%	18.9%	16.8%	15.0%	20.2%
not at all serious	9.5%	9.6%	11.7%	8.0%	10.4%	8.5%	10.2%	8.9%	10.2%	8.0%	9.8%	9.4%	6.0%	12.5%
don't know	0.3%	0.4%	0.0%	0.4%	0.6%	0.0%	0.0%	0.6%	0.0%	1.0%	0.4%	0.3%	0.4%	0.3%
no opinion	0.2%	0.0%	0.0%	0.4%	0.0%	0.3%	0.4%	0.0%	0.2%	0.0%	0.0%	0.3%	0.0%	0.0%