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Quarterly New York State Index of Consumer Sentiment including Gas and Food Analysis

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National Consumer Sentiment Falls By 5 Points, New York Down Nearly 4 Points

Partisan Divide Widens: 29-Point Gap Between NY Democrats and Republicans on Economy;

GOP Confidence Remains High, Democrats at 5-Year Low

Buying Plans Weaken; 79% of New Yorkers Say Food Prices Seriously Impact Finances, 46% Say the Same for Gas

Loudonville, NY – The New York State Index of Consumer Sentiment now stands at 68.3 down 3.6 points from the last measurement in the second quarter of 2025 according to the latest poll by the Siena Research Institute (SRI). New York's overall Index of Consumer Sentiment is 13.2 points above the national* index of 55.1 following a 5.6-point national decrease. New York's current index fell 3.8 points to 67.8 and New York's measure of future expectations decreased 3.4 points from 72.0 last quarter to 68.6 today. The Index of Consumer Sentiment remains higher in New York than across the nation. For the third consecutive quarter, the overall index is below the breakeven point of balanced optimism and pessimism.

Third Quarter 2025	The	New York	diff.	New York	Metro	Upstate
Index of Consumer Sentiment:	Nation*	State	points	State	NYC	NY
Overall	55.1 (-20.9)*	68.3 (-7.7)*	13.2	68.3	72.6	61.7
Current	60.4 (-17.3)*	67.8 (-9.9)*	7.4	67.8	72.8	60.3
Future	51.7 (-23.2)*	68.6 (-6.3)*	16.9	68.6	72.5	62.5

^{*}National data compiled by the <u>U. of Michigan</u> * () shows points above/below breakeven point at which sentiment is balanced

"Like the autumn leaves, consumer sentiment is falling across New York and the nation as persistent economic headwinds have consumers feeling the pressure coming out of the summer season. In all quarterly measurements taken during 2025, consumer sentiment in both New York and across the nation has failed to rise above the breakeven point where optimism exceeds pessimism. While both New York and the nation saw current sentiment fall by four points, New York's future outlook held much steadier, dropping by nearly four points compared to a significant national decline of over six points," according to Travis Brodbeck, SRI's Associate Director of Data Management. "New York Democrats report their bleakest economic outlook in five years, with overall sentiment dropping to 60. New York Republicans, by contrast, continue to show far greater optimism about the economy, with overall sentiment at 89. The Index of Consumer Sentiment in New York—and nationally—is now at its lowest point since 2022."

Buying plans in the third quarter are mostly negative. Since the previous quarter's measurement, buying plans for cars or trucks increased 1.8% (from 17.8%) to 19.6%. The two largest decreases in buying plans were in consumer electronics, falling 2.8% to 44.2%, and homes, dropping to 8.7% (from 10.9%). Major home improvement plans edged down to 23.3% (from 23.6%) and buying plans for furniture fell slightly to 29.7% from 30.2%, a 0.5% decrease. Forty-six percent (1% decrease from last quarter and the lowest since March 2021) of all New Yorkers say that current gasoline prices are having a very serious or somewhat serious impact on their financial condition. Seventy-nine percent (up from 77% last quarter) of state residents indicate that the amount of money they spend on groceries is having either a very serious or somewhat serious impact on their finances.

"When it comes to making major purchases, consumers pulled back modestly this quarter, but they continue to spend," Brodbeck said. "Gasoline and food prices remain a serious strain on New Yorkers' finances, yet residents are not signaling any major belt-tightening. Most buying plans are down—with the exception of cars and trucks—but over the past five years, intent to spend has remained relatively stable. While questions about tariffs linger, residents continue to endure higher prices that have a serious impact on their budgets."

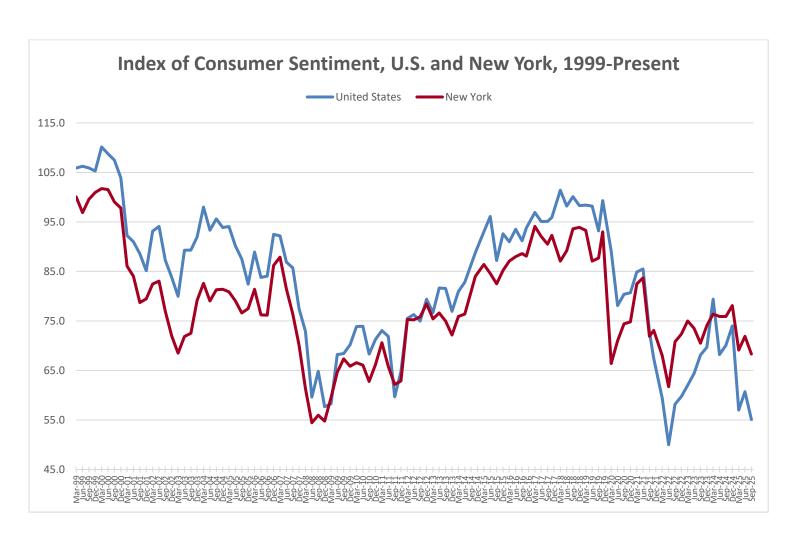
New Yorkers continue to feel the weight of essential monthly expenses. This quarter, 71% say housing costs are having a serious impact on their financial situation, down slightly from 72% last quarter. Utility costs are at 72% (up from 66% last quarter), and 50% say streaming and entertainment services are a financial strain (down from 53% last quarter). Reports of cell phone costs being a very or somewhat serious financial burden remained steady at 38%. Nearly six in ten, 56%, of New Yorkers say they are seriously impacted by all three essentials—housing, utilities, and food. Nineteen percent of residents report that all six key monthly expenses—food, gas, housing, utilities, entertainment, and cell phones—are weighing heavily on their finances.

Percentage Having Very/Somewhat Serious Impact on Financial Condition from Each Expense									
		Total	Men	Women	<\$50K	\$50K- \$100K	\$100K+		
Food	Very/Somewhat Serious	79%	73%	84%	86%	79%	71%		
Utilities	Very/Somewhat Serious	72%	69%	75%	78%	73%	66%		
Housing Costs	Very/Somewhat Serious	71%	68%	74%	76%	68%	71%		
Entertainment Services	Very/Somewhat Serious	50%	44%	55%	57%	46%	46%		
Gas	Very/Somewhat Serious	46%	42%	50%	53%	48%	38%		
Cell Phone	Very/Somewhat Serious	38%	36%	39%	47%	34%	33%		
Three Essential Costs: (Computed among those who are affected by food, housing, and utilities)	Very/Somewhat Serious	56%	51%	60%	62%	55%	51%		
All (Computed among those who are affected by all six expenses)	Very/Somewhat Serious	19%	18%	19%	25%	15%	16%		
Siena Research Institute Third Quarter 2025									

This Siena Poll was conducted September 15 - 22, 2025, among 814 New York State Residents. Of the 814 respondents, 392 were contacted through a dual frame (landline and cell phone) mode (117 completed via text to web) and 422 respondents were drawn from a proprietary online panel (Cint). Telephone calls were conducted in English and respondent sampling was initiated by asking for the youngest person in the household. Telephone sampling was conducted via a stratified dual frame probability sample of landline and cell phone telephone numbers weighted to reflect known population patterns. The landline telephone sample was obtained from ASDE and the cell phone sample was obtained from Marketing Systems Group (MSG). Interviews conducted online are excluded from the sample and final analysis if they fail any data quality attention check question. Duplicate responses are identified by their response ID and removed from the sample. Three questions were asked of online respondents, including a honey-pot question to catch bots and two questions that ask respondents to follow explicit directions. The proprietary panel also incorporates measures that safeguard against automated bot attacks, deduplication issues, fraudulent VPN usage, and suspicious IP addresses. Coding of open-ended responses was done by a single human coder. Data from collection modes was weighted to balance sample demographics to match estimates for New York State's population using data from the Census Bureau's 2023 U.S. American Community Survey (ACS), on age, region, race/ethnicity, and gender to ensure representativeness. The sample was also weighted to match current patterns of party registration using data from the New York State Board of Elections. It has an overall margin of error of +/- 3.7 percentage points including the design effects resulting from weighting. Sampling error is only one of many potential sources of error and there may be other unmeasured error in this or any other public opinion poll. The Siena Research Institute, directed by

Appendices

Consumer Sentiment in New York State (index numbers): Third Quarter 2025									
(Groups listed in descending order by Overall ICS Rating)									
	Overall	Current	Future						
Republican	89.0	87.9	89.8						
Male	76.6	78.4	75.4						
Metro NYC	72.6	72.8	72.5						
Highest Income, \$100K+	71.7	77.7	67.9						
Higher Income, \$50K+	70.7	73.5	68.9						
New York State	68.3	67.8	68.6						
Income, less than \$50K	63.6	58.4	66.9						
Upstate New York	61.7	60.3	62.5						
Female	61.4	59.1	62.8						
Democrat	60.0	59.9	60.1						
Under Age 55	73.2	70.5	74.9						
Age 55 and older	58.4	62.9	55.5						



Total percent by category indicating a somewhat or very serious problem.												
	Gasoline				Food				Both Gas and Food			
	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2025	Q2 2025	Q1 2025	Q4 2024
New York State	46%	47%	48%	49%	79%	77%	79%	81%	43%	40%	44%	46%
Lower Income	53%	52%	55%	59%	86%	85%	87%	88%	49%	48%	51%	56%
Under age 55	51%	51%	53%	52%	81%	79%	83%	87%	47%	43%	48%	49%
Women	46%	46%	50%	46%	84%	81%	81%	83%	43%	40%	46%	43%
Upstate NY	49%	47%	50%	52%	80%	78%	82%	81%	46%	41%	47%	50%
Republicans	49%	52%	55%	69%	74%	79%	77%	91%	45%	47%	51%	68%
Democrats	45%	44%	51%	36%	82%	78%	79%	75%	44%	39%	47%	34%
Metro NYC	43%	46%	46%	47%	78%	76%	78%	81%	41%	40%	42%	44%
Higher Income	43%	45%	44%	43%	75%	74%	76%	76%	41%	38%	40%	41%
Men	38%	47%	46%	52%	73%	71%	78%	78%	36%	40%	42%	50%
Age 55+	38%	38%	39%	44%	75%	73%	74%	71%	37%	34%	36%	42%

Full table available on website: www.siena.edu/sri/cci

